Private Banking & Family Office Summit Asia 2018

Organiser: Banyan Legacy

## The Pursuit of Happiness & Suggestions on Family Legacy Transfer 追求幸福与家族遗产转移的建议

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3<sup>rd</sup> Generation Business Leader (1995 - 2011)
Wen Ken Group
20<sup>th</sup> May 2018, Suzhou

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#### Enterprise Family 企业家族



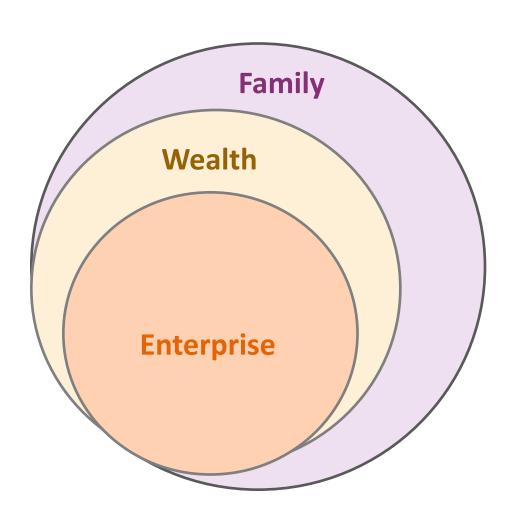
- Grandfather founded Wen Ken together with 3 friends in 1937.
- Started own Business Concept Group in 1990.
- Worked 13 years in accounting, marketing & venture capital investment before joining Wen Ken Group.
- 祖父和三位朋友一起在1937创办了永健集团。
- 1990创办自己的生意 商念集团。
- 加入永健之前,在会计,营销和风险投资领域工作了13年。

#### Family Enterprise 家族企业



- ✓ Founded in 1937, Wen Ken is a multi-family enterprise.
- ✓ 1995 2011, 3<sup>rd</sup> Generation leader in Wen Ken.
- ✔ 成立于1937, 永健是一个多户家族企业。
- ✓ 1995 2011 卸任永健第三代领袖职位。

# 家,财富和企业



#### **Business & Enterprise**

生意与企业

**Business** 









Shēng



Shoot emerges from ground 草木破土萌发 Voice from the Heart 心声 Enterprise







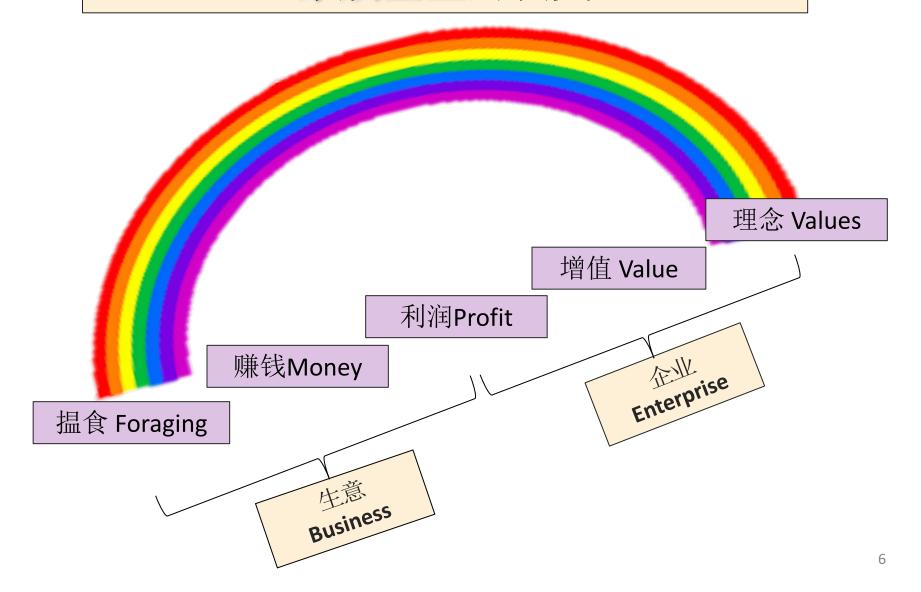


Qĭ

Yè

Tiptoe to see far 踮起脚跟 远望 Toil under management 管理下 艰辛劳作

# Evolution of Family Enterprise 家族企业的演变



# Meaning of Wealth 财富的含义





Fù

A Wine Jar under a Roof 屋檐底下放着一个酒樽

#### Meaning of Family



Jiā

A Roof over a Pig

一头猪在屋檐下

#### **Family Vision**

What a family wants to achieve in future.

家族未来希望实现的目标。

#### 家族愿景 (Yuànjǐng)

愿 - 心中本来的想法、希望。

The original thought and hope in the heart.

景-在大亭台上看太阳。

Looking at the sun from grand pavilion.

#### My Family Vision 我的家族愿景

Family harmony brings prosperity to everything 家和万事兴 (Jiā Hé Wàn Shì Xīng)



Hé

An ancient Chinese musical instrument 古代的中国 乐器

和

Hé

Hé

Grain 谷类

Balance & Order 平衡与秩序 Respect & Appreciation 尊重与欣赏 Coexistence & Cooperation 共存与合作

#### Family Mission

Family's objectives & strategies to achieve them. 家族的目标和实现目标的策略。

### 家族使命 (shǐmìng)

使命:官员身负重大命令。

Officials carrying out heavy orders.



#### **My Family Mission**

Deriving happiness in helping people.

我的家族使命 (shǐmìng) 助人为乐 (zhù rén wéi lè)

#### Venture Philanthropy 风险慈善事业

- Started Amber Collections Pte Ltd in 2016.
- Assisting individuals & families to create & build Supremacy Branding through rare gems, ambers, etc.
- Helping needy children, the poor, etc.
- 2016创办琥珀收藏私人有限公司。
- 通过稀有宝石,琥珀及其他来协助个人和家族创造*至尊品牌*。
- ■帮助有需要的孩子,穷人及其他。

#### How to Create & Build Individual & Family's **Supremacy Branding?**

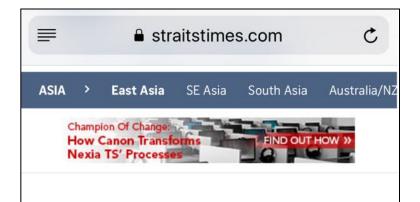
"When a leopard dies, it leaves its skin. When a man dies, he leaves his name."



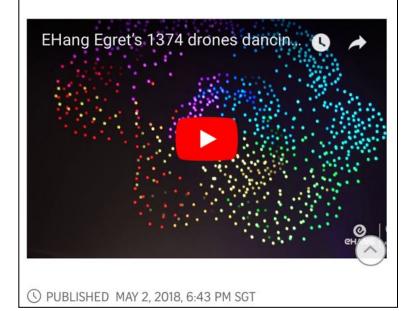
(wikipedia)

如何创建个人与家族至尊品牌? 豹死留皮, 人死留名 (bào sǐ liú pí, rén sǐ liú míng)

### 中国亿航以1,374名无人驾驶飞机 打破吉尼斯世界纪录



Chinese firm breaks Guinness World record with 1,374 dancing drones



Guinness World Record
Expresses
Supremacy Branding.

吉尼斯世界纪录表达至尊品牌。



G G	[A°	GIA GEMOLOGICA IDENTIFICAT GIA REPORT 52832 March 6, 2018	ION REPORT	
DETAILS Shape Transparency Color		Transparent		Natural Beryl Goshenite
Weight: 1.: Measurements: 11	ne rough stone 30 kilograms .00 x 9.96 x 8.56 cm			
	10 10			
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'Mother of gemstones' Goshenite is the purest
form in the beryl family.

It represents truth &
transparency.

'宝石之母'- 白柱石是绿柱石家族中最纯粹的品种:

它代表真实和透明。



Using Guinness
World Record of
Goshenite to Create
Supremacy Branding.

通过白柱石 吉尼斯世界纪录 创建至尊品牌。